

CHARTERING TERMS & CONDITIONS 2018

- Prices are in Euro, per week & include current VAT 12%. Charter period: 7 nights / 6 days.
- Prices are subject to change without any prior notice.
- Charter rates include: Use of the yacht and her equipment, mooring fees for first & last charter night at our charter bases.
- Charter rates do not include: Skipper services, hostess/cook services, fuel, water, mooring fees, canal fees, provisioning, transfers.
- Embarkation: Starting date from 17:00 / Disembarkation: Ending date by 09:00 Compulsory return at the base the evening before end of charter at 18:00 the latest. Check in/out procedures time is considered part of the charter period.
- By requesting booking confirmation / invoice to be issued by Kekeris Yachts, both the agent and the charterer acknowledge that have read and agreed to the Terms & Conditions of booking and of Charter Contract.
- All yachts from 41ft & over and Bav.Cr.37 b.y. 2017 are equipped with Bow-thruster.
- All yachts (except Oceanis 343) are equipped with Auto pilot.
- ➤ Elan 514 is equipped with the following extras-without additional charge: Teak deck, Air conditioning, Generator, LCD TV 32", DVD player, Home Cinema, BBQ on deck, Cockpit fridge.
- The yachts are being checked thoroughly underwater by professional diver, during every check out procedure, according company's policy.
- > Crew list, copy of skipper's license, arrival details & contact numbers are required the latest one week prior to embarkation.
- Claims are negotiable, only via e-mail, within 3 days from the end of charter. Any claim after such period, may be disregarded.
- ➤ Charters during special offer period (17.02 28.04 & 20.10 01.12) are subject to availability, because of winter maintenance works.
- > During special offer period no discounts are applicable, unless otherwise agreed.
- Obligatory & Optional extras are payable at base <u>in cash</u>, prior to embarkation. Optional extras should be preordered at least one week before charter. Extras that may be ordered at base prior to embarkation, are subject to last minute availability.
- Base Info documents which are considered valid are <u>only</u> the ones currently uploaded at <u>www.kekeris-yachts.com</u> and replace any previous.
- No pets are permitted on board, unless this will be accepted by our company in written confirmation. In this case an extra fee will be applied.

Bookings

- Are subject to Kekeris Yachts Chartering Terms & Conditions 2018.
- Options are placed upon request with validity of 5 days.
- Bookings are confirmed only when official booking confirmation / invoice has been provided from Kekeris Yachts via e-mail and first payment has been received into company's bank account in due time.



Obligatory per charter (payable in cash at base prior to embarkation)

Standard Charter Pack (end cleaning, water, 1 set of bed linen & towels per person/per week, 2 gas bottles)
2 cab: 80,00 € / 3 cab: 100,00 € / 4 cab: 130,00 € / 5 cab: 160,00 €

Optional Extras

- Outboard engine & 5 litres gasoline : 70,00 € per week
- ➤ Additional GPS Plotter 5" installed in cockpit: 80,00€ per week
- > S.U.P. (Stand Up Paddle Surf) : (*for Ath & Lav*): 100,00 € per week & 500,00 € security dep. / (*for Prev & Kos*): 130,00 € per week & 500,00 € security dep.
- > Safety net: 180,00 € from 32ft up to 46ft / 230,00 € from 50ft to 54ft per charter
- Blister (for Ath & Lav): 180,00 € per week & 500,00 € security deposit / (for Prev, Kos, Rho & Cfu): 230,00 € per week & 500,00 € security deposit
- Fishing trolling packages (for Ath & Lav): Light trolling 40,00 € / Comfort trolling 60,00 € / (for Prev & Kos): Light trolling 65,00 € / Comfort trolling 85,00 € per week
- > Internet on board: Wi-Fi router with 8GB 80,00 € per week (available in: Ath, Lav, Prev & Kos)
- Extra set of linen & towels : 8,00 € per set (includes 1 bath towel / 1 face towel / 2 bed linen / 1 pillow case)
- Extra set of towels or extra set of linen : 5,00 € per set
- Beach towels : 10,00 € each
- Junior/baby life jackets : 20,00 € each / per week
- ➤ Automatic life jackets (17 Newton) : 20,00 € each / per week
- Provisioning service (pre-order via e-mail): 15,00 € per service + the cost of the ordered provisions
- Overnight stay (for the night before or after charter- valid only when the yacht remains available): 35 € per person / per night

Optional Crew Services

Skipper: 150,00 € per day
 Hostess: 140,00 € per day
 Cook: 140,00 € per day

One Way fees

Athens – Lavrion 250,00 € / Athens – Dodecanese 900,00 € / Athens – Ionian 950,00 € / Athens – Cyclades 600,00 € / In-between Dodecanese 400,00 € / In-between Ionian 400,00 €



DISCOUNT POLICY

- Early booking 10% *valid until 31.01.2018*
- 2 weeks charter 5%
- > 3 or more weeks charter 10%
- Repeater *Kekeris Yachts* client 5%
- Multiple yachts booking 3% per yacht (valid for booking more than 3 yachts simultaneously)
 - Maximum discount 15% -
 - * Further discounts applicable, depending on each individual request *

PAYMENT POLICY

- > Upon confirmation advance payment 50% is required via bank transfer or via online payment by credit / debit card.
- Balance payment 50% is due 30 days prior to embarkation via bank transfer or via online payment by credit / debit card.
- All amounts must be received into company's bank account in full, net of banking or credit card fees.
- Payment of crew services: 50% advance payment is required upon confirmation via bank transfer / 50% balance payment is due the latest upon embarkation.

CANCELLATION POLICY

- > 90 days before embarkation, 30% to the total charter fee.
- ➤ 60 days before embarkation, 50% to the total charter fee.
- Less than 30 days before embarkation, 100% to the total charter fee.
- > If payments are not made by the due dates, the company reserves the right, without any liability, to cancel the booking & charter the yacht to a third party.
- > Cancellation of crew services: 1 to 60 days before embarkation, 30% to the total service fee.



SECURITY DEPOSIT OPTIONS

For all bareboat and skippered charters, cover against damage or loss to the yacht and her equipment is required and can be settled in three different ways, as further detailed below.

During the booking process the charterer is required to select one of the three available options and inform Kekeris Yachts via written confirmation, in order for the booking confirmation / invoice to be issued. If the Damage Waiver will be selected, its cost (only the non-ref amount) will be added to the invoice and must be paid in advance along with the charter fee. If the Non-refundable Insurance will be selected, its cost can be paid either in advance along with the charter fee, or upon arrival at base.

In case none of these options has been selected, the charterer can then pay a higher Security Deposit upon arrival at the base.

1st option: Damage Waiver*

When choosing the Damage Waiver a sum of between 190,00 € and 290,00 € -depending on the yacht size- is required and should be paid in advance along with the charter fee and can't be refunded in any case. In addition, a sum of between 750,00 € and 950,00 € -depending on the yacht size- as damage deposit will be asked at base prior to embarkation. This amount will cover any damage or loss of the yacht and her equipment during the charter period and is refundable in case of no damages or losses. The company reserves the right not to accept the damage waiver.

2nd option: Non-refundable Insurance*

When choosing the **Non-refundable Insurance** a sum of between 490,00 € and 690,00 € -depending on the yacht size- is required and can be paid either in advance along with the charter fee, or upon arrival at the base, via e-Commerce (online transaction), or via POS machine by Credit card, Debit card, or in cash. This amount will cover damages or losses of the yacht and her equipment during the charter period and can't be refunded in any case. The insurance amount does not cover five specific damages/losses, which are further analyzed at the detailed Non-refundable insurance policy document*. The company reserves the right not to accept the Non-refundable Insurance.

3rd option: Security Deposit*

When choosing the **Security Deposit** a sum of between 2.500,00 € and 3.500,00 € -depending on the yacht size- will be asked at base prior to embarkation. This amount will cover any damage or loss of the yacht and her equipment during the charter period and is refundable in case of no damages or losses. The Security Deposit is payable either via e-Commerce (online transaction), or via POS machine by Credit card, Debit card, or in cash. The company reserves the right not to accept payment of security deposit in cash.

*Contact us for detailed policy of each deposit option type.

Present document of Chartering Terms & Conditions 2018 has been issued on 02.10.2017 and replaces any previous. Price List 2018 is published in a separate document